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## Ask the Career Coach

Written by Lisa Guard,  
Career Coach



### ***Is it appropriate to ask about pay/benefits during a job interview?***

Melissa

Dear Melissa,

Historically it's been considered taboo for a candidate to bring up the topic of compensation during an interview. It's acceptable to breach the subject as long as it's done appropriately. During the interview process you will answer questions about your experience and qualifications as they relate to the position and you will learn about the organization and the position for which you're being considered. You will then be asked what questions you have. Ask questions related to the organization and the position first. Once your questions have been answered, if you are interested in the position, indicate that and ask if it's appropriate to discuss compensation. *"The information you've given me has been helpful and I'm very interested in the position. Would this be an appropriate time to discuss compensation?"*